

## Sale of Camp Glengarra *Frequently Asked Questions*

### **Why did the Board of Directors vote to sell Camp Glengarra now?**

A small percentage of local girls see camp as a top priority of their Girl Scout experience. In 2006, just over 6% of our council's girl members attended Camp Glengarra. In order to continue to subsidize camp for such a small percentage, we would have to make very difficult decisions in regard to other council programs. By not selling camp, we would have to make program cuts in 2007 and 2008, and eliminate council staff positions. Additionally, our council's camp expenses have increased by 50% since 2001, while camp revenue has declined. The Board of Director's vote to sell camp is a long-term strategy to maintain the fiscal health of the council, and will prevent the need to respond to a financial crisis in the future. The sale of camp now will allow us to provide ACA-accredited camp programs at one or more locations throughout our council jurisdiction while continuing to deliver other council-wide programs and events.

### **Have you already sold camp?**

Camp has not already been sold. The Board of Directors voted in May to sell the property and we are still in the beginning stages of determining how to market camp.

### **Why aren't we waiting to sell camp until after realignment?**

The decline in camp attendance is not unique to our council. Girl Scouts of Central New York closed its resident camp in 2002. Girls from that council are invited to attend Camp Glengarra, but only a minimal number choose to do so each summer. The amount of girls coming to our camp from other councils has not created a significant increase in attendance to support the increasing costs of operating our own camp.

### **How much money will the sale generate?**

A selling price has not yet been set. We are still in the process of determining the best way to market camp.

### **What will you do with the money?**

Our Board of Directors is responsible for managing the fiscal health of our council. While the Board of Directors has not voted on what to do with the money, it is our intent to deliver more program opportunities for more girls, while still offering camp programs for those who desire the camping experience.

### **Will each unit have a council-run camp?**

Right now, our main focus is the success of the 2007 camp season which is set to begin in just a couple weeks. However, we do know it is not possible to deliver a council-run camp at every unit. We are committed to offering cost-effective camp programs at one or more alternative locations within the council jurisdiction beginning in 2008. Unit day camps, as well as troops looking to enjoy camping experiences, will still be able to rent our council's equipment resources such as tents and cooking equipment, as needed.